


# Valuation Services

 <b>RIVER'S EDGE ALLIANCE GROUP LLC</b>		Valuation Report	Value Maximization Report	Strategic Ownership and Action Report
<b>What is the Current Value of My Business?</b>	✓	✓	✓	
Secure/encrypted data transfers through our virtual data room	✓	✓	✓	
Complies with IRS Ruling 59-60	✓	✓	✓	
Considers asset, income and market approaches	✓	✓	✓	
Analyzes minimum of 3 years' of company's financial data	✓	✓	✓	
Helps convey the "story behind the numbers"	✓	✓	✓	
Provides current macroeconomic data	✓	✓	✓	
Provides industry specific data	✓	✓	✓	
Benchmarks subject company to peers	✓	✓	✓	
Validates the purchase price from buyer's perspective	✓	✓	✓	
Opines to the Fair Market Value of the business	✓	✓	✓	
<b>What is the Maximum Potential Value of My Business?</b>		✓	✓	
Identifies the enterprise value of the business		✓	✓	
Identifies the potential maximum value of the business		✓	✓	
Identifies the value "gap" of the business		✓	✓	
Outlines the value drivers of the business		✓	✓	
Recommends specific value enhancement tasks		✓	✓	
<b>Should I Keep, Sell, or Transition Ownership of My Business?</b>			✓	
Assesses business and owner readiness			✓	
Analyzes and evaluates multiple transfer channels			✓	
Quantifies current and long-term personal income requirements			✓	
Maps out a custom ownership strategy			✓	

NOTE: Any valuations required for gifting, estate planning, tax planning, bank financing or companies with multiple entities will be quoted on a case by case basis.